
The Impact of Current Healthcare Trends on Clinical Quality: A Discussion of Pay for Performance, Consumer Engagement, and Transparency

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Northeast / Midwest / Central Regions

ISMS Leadership Conference

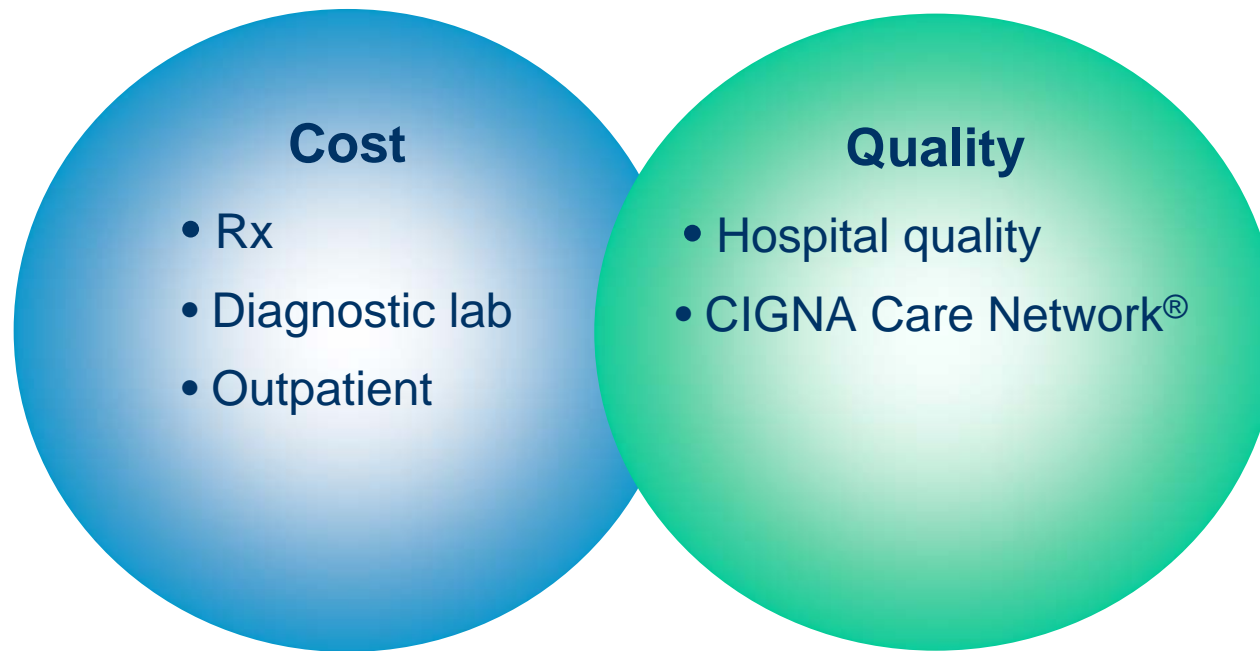
Chicago, IL

September 21th, 2006

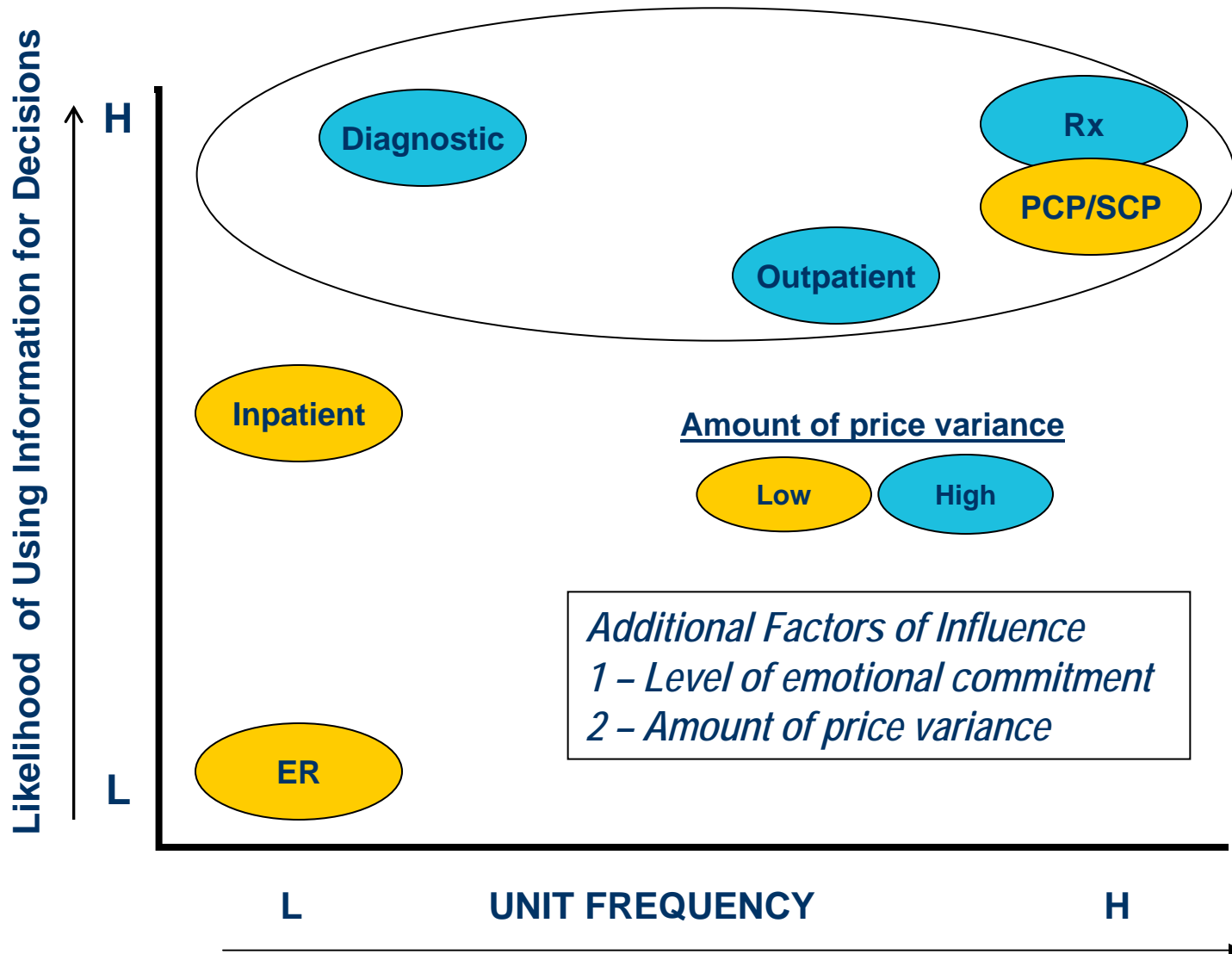


Transparency Enables Informed And Discerning Decisions

Actionable Decision-Support




Cost Information Must Be Actionable



Consumers, Armed With The Right Information, Can Take Action

Criteria	Diagnostic Lab	Drug	Outpatient Surgery
Opportunity to plan	MRI	Prozac	Arthroscopic Joint surgery
Price variation	Hospital vs. Stand-alone imaging centers	Brand vs. Generic Retail vs. Mail	Hospital vs. Stand-alone surgery center

Procedure Pricing Tool

Close Window [Printer Friendly Version](#) 

Cost Comparison - Cardiac Catheterization

Summary of Inpatient Benefits	Hospital	Average Cost for Procedure	Estimated OOP Costs(1) (based on individual's benefits)
Medical Deductible: Not Applicable Member Copay: \$100 Member Coinsurance: 20% Out-Of-Pocket(OOP) Maximum individual: \$500 Family: \$1,000	Boston Medical Center		
	Outcomes ★ ★ ★	\$2,970 - \$9,561	Not Applicable
	Cost Efficiency ★ ★ ★		
	Boston Medical Center		
	Outcomes ★ ★ ★	\$2,970 - \$9,561	Not Applicable
	Cost Efficiency ★ ★ ★		

(1) Assumes 100% of individual deductible and individual Out-of-Pocket max remaining.

For information on hospital quality, return to myCIGNA.com and access the [Hospital Comparison Tool](#) for hospital quality comparisons.

** Facility/Ancillary services include but are not limited to: Dialysis Services, Durable Medical Equipment, Home Health, Laboratory Services & Prosthetics. You may be responsible for copayments or coinsurance.

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Prescription Pricing Tool

Note: To review pharmacy information for another member, return to the pharmacy screen.

[Back to Pharmacy](#)

Prescription Drug Price Quotes

Member: JOHN DOE Birth Date: 02/25/1969

Selected Drug: Accutane Oral Capsule 10 mg

Selected Pharmacy: Home Delivery: CIGNA Tel-Drug

CVS PHARMACY #01102
341 COTTAGE GROVE ROAD
BLOOMFIELD, CT 06002
(860) 243-8351

Quantity:

For day supply, enter the total days for which the doctor prescribed the medication, e.g. 30 days, 5 days, etc.

Days Supply:

	<u>ACCUTANE (Brand)</u>	<u>ISOTRETINOIN (Generic)</u>
Member Cost:	\$80.00	\$10.00
Health Plan Cost:	\$120.00	\$40.00
Total Cost:	\$200.00	\$50.00

- Members select pharmacy and drug
- Receive actual price they'll pay



Hospital Quality Information

myCIGNA.com - Microsoft Internet Explorer provided by CIGNA-Link

File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search Favorites Media History Mail Print Edit

Address <https://my.cigna.com/corp/portal/app/member/secure/jsp/myCIGNA.jsp> Go Links

Return to [myCIGNA.com](https://my.cigna.com)

Directory Home

CIGNA Online Provider Directory en Español

17 Results Found - Page 1 of 2

Search Criteria: 06001 AVON, CT Hospital Heart Attack

Provider information was last updated on 1/9/2006.

Sort search results by: CIGNA Rating

Provider Name	Address	More Information
1. Manchester Memorial Hospital Patient outcomes: ★★ Cost efficiency: ★★★ Display Affiliated Providers	71 Haynes St Manchester, CT 06040 (860) 646-1222 View Map Distance approx. 19 miles	Hospital Quality Tool Independent ratings of health care providers provided by HealthShare.
2. St. Mary's Hospital Patient outcomes: ★★ Cost efficiency: ★★★ Display Affiliated Providers	56 Franklin St Waterbury, CT 06706 (203) 574-6428 View Map Distance approx. 19 miles	Heathwise Medical Encyclopedia Definitions and information on health topics. Heart Attack

Done Local intranet

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Hospital Quality Information

Report on Bone Marrow Transplant

Manchester, CT, 100 miles
Data Source: All Patients

This report compares hospitals within 100 miles of Manchester, CT for Bone Marrow Transplant, and is based on your selections and rankings. This is just one of several sources you should consult to select a hospital; always consult your physician about what decision is right for you. [Click here for more information.](#)

[New Search](#) | [Change Hospitals](#) | [Change Rankings](#)

Name	Rank	Index	Patients/yr	Mortality	Complications	LOS	Cost
Dana-Farber Cancer Institute	1 st	1.67	3 rd	1 st	1 st	1 st	1 st
Massachusetts General Hospital	2 nd	2.33	3 rd	2 nd	2 nd	2 nd	3 rd
Brigham and Women's Hospital	2 nd	2.33	1 st	3 rd	3 rd	3 rd	4 th
Tufts New England Medical Center	4 th	3.67	2 nd	4 th	5 th	4 th	2 nd
North Shore Univ Hospital at Manhasset	5 th	4.67	5 th	5 th	4 th	5 th	5 th

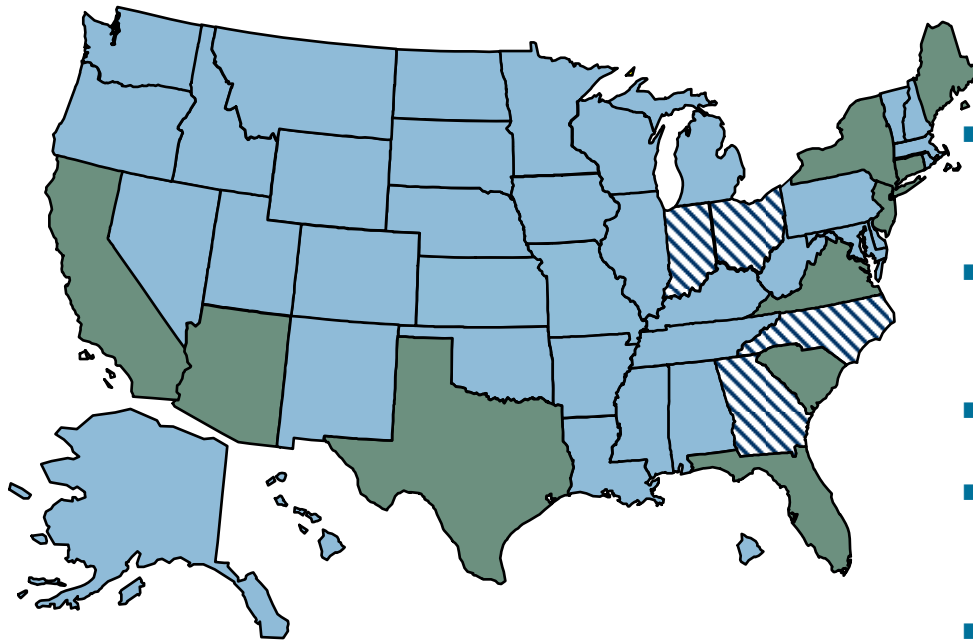
[New Search](#) | [Change Hospitals](#) | [Change Rankings](#) Print report



- Hospital information tool allows members to compare hospitals based on data for 164 surgical and medical procedures
- Personalized with In/Out of **Network indicators** to help members understand financial implications of decisions
- Physician Surgical Volume results will be included in limited areas



CIGNA Care Network®

A performance-based process for designating specialists who have met CIGNA standards for quality *and* efficiency



-  CIGNA Care Network
-  Quality and transparency only

- Offers members continued broad access and choice
- Includes 21 specialties in 16 markets
- Based on quality and efficiency
- Leverages CIGNA's 10 years of experience with Select Networks
- Structured to reduce net medical claims costs by **up to 5%** .

Care network specialties:

>**95%** of specialty care

60% of total medical/Rx \$